

# Business Results for the First Half of Fiscal Year ending March, 2005

FACT BOOK

November 9,2004 NTN corporation

# FACT BOOK(consolidated)

#### 1. Net sales and Income

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	FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
Net Sales	166,828	342,745	175,488	357,394	190,070
Net Sales	100.0%	100.0%	100.0%	100.0%	100.0%
Operating income	8,407	20,785	11,271	24,709	15,828
Operating income	5.0%	6.1%	6.4%	6.9%	8.3%
Ordinary income	4,777	16,169	9,947	20,776	14,345
Ordinary income	2.9%	4.7%	5.7%	5.8%	7.5%
Extraordinary income(loss)	-	-9,972	1	-2,595	-
Extraordinary income (loss)		-2.9%		-0.7%	
Net income(loss)	2,735	2,657	6,356	11,031	8,657
Net income(loss)	1.6%	0.8%	3.6%	3.1%	4.6%

## 2. Sales by Business Segment

(Millions of yen)

	FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
Bearings	108,455	220,685	112,148	228,615	121,723
Dearings	65.0%	64.4%	63.9%	64.0%	64.0%
CVJs	47,379	98,875	50,552	102,959	54,330
CVJS	28.4%	28.8%	28.8%	28.8%	28.6%
Precision Equipment	10,993	23,185	12,788	25,820	14,016
Frecision Equipment	6.6%	6.8%	7.3%	7.2%	7.4%
Total	166,828	342,745	175,488	357,394	190,070
Total	100.0%	100.0%	100.0%	100.0%	100.0%

## 3. Sales in Japan and export

(Millions of yen)

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	FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
Japan	81,013	170,010	85,531	176,203	93,255
Japan	48.6%	49.6%	48.7%	49.3%	49.1%
North America	46,967	92,696	43,871	86,084	45,014
North America	28.2%	27.0%	25.0%	24.1%	23.7%
Europe	22,788	47,871	28,285	58,243	30,648
Lutope	13.7%	14.0%	16.1%	16.3%	16.1%
Asia & Other	16,059	32,168	17,800	36,864	21,152
Asia & Other	9.6%	9.4%	10.1%	10.3%	11.1%
Total	166,828	342,745	175,488	357,394	190,070
Total	100.0%	100.0%	100.0%	100.0%	100.0%

## 4. Geographic Segment Information

(Millions of ven)

					Millions of yen)
	FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
Japan Sales	118,697	249,679	129,166	264,513	141,687
Operating income	4,022	12,802	7,737	16,725	10,795
	3.4%	5.1%	6.0%	6.3%	7.6%
North America Sales	47,111	92,965	44,116	86,758	45,178
Operating income	2,241	4,098	1,249	2,431	1,849
	4.8%	4.4%	2.8%	2.8%	4.1%
Europe Sales	22,820	48,028	28,429	58,707	31,014
Operating income	770	1,347	1,344	2,956	1,473
	3.4%	2.8%	4.7%	5.0%	4.7%
Asia & Others Sales	9,620	19,448	11,555	24,890	15,589
Operating income	1,003	1,885	543	1,479	1,144
,	10.4%	9.7%	4.7%	5.9%	7.3%
Elimination Sales	31,421	67,376	37,779	77,475	43,399
Operating income	369	651	396	1,116	565
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Sales total	166,828	342,745	175,488	357,394	190,070
Operating income total	8,407	20,785	11,271	24,709	15,828
	5.0%	6.1%	6.4%	6.9%	8.3%

## 5. Capital expenditures, Depreciation and Cash flows

(Millions of yen)

		FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
Capital expend	litures	9,407	25,264	17,947	38,092	25,765
Depreciation	Japan	6,856	14,848	6,941	14,758	7,106
	Oversea	4,428	8,990	4,680	9,221	4,527
Depreciation	Total	11,284	23,838	11,621	23,979	11,633
Cash flows	3	14,019	26,495	17,977	35,010	20,290

[Cash flows] = [Net income] + [Depreciation]

## 6. R&D expenditures

(Millions of yen)

	FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
R&D expenditures	5,742	12,255	6,530	13,542	7,280
Ratio against sales	3.4%	3.6%	3.7%	3.8%	3.8%

#### 7. Inventories

(Millions of yen)

	FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
Inventories	94,445	92,728	90,760	83,565	87,352
Inventory turnover ratio	x3.5	x3.7	x3.9	x4.3	x4.4

## 8. Interest Bearing Debt

(Millions of yen)

	FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
Loan	92,124	91,445	79,810	84,090	89,770
Bonds	70,000	70,000	100,000	80,000	80,000
Total	162,124	161,445	179,810	164,090	169,770

#### 9. Main Managerial Index

	FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
Ordinary Income/ Total Assets	2.1%	3.5%	4.3%	4.5%	6.1%
ROA	1.2%	0.6%	2.7%	2.4%	3.7%
ROE	4.0%	1.9%	9.3%	8.0%	11.8%
Shareholder's Equity Ratio	29.9%	28.9%	30.0%	31.0%	31.0%
Shareholder's Equity per Share	Yen 296.06	Yen 291.82	Yen 302.48	Yen 308.27	Yen 327.38
Net Income per Share	Yen 5.91	Yen 5.68	Yen 13.75	Yen 23.54	Yen 18.73

## 10. Number of employees

	FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
Japan	7,714	7,498	6,682	6,561	6,676
Overseas	4,277	4,312	5,045	5,324	5,656
Total	11,991	11,810	11,727	11,885	12,332

#### 11. Exchange rate

(Unit:Yen)

		FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003, Full year	FY2004,1st half
^	US\$	123.07	121.98	118.08	113.19	109.80
A V	EURO	116.92	120.88	133.51	132.65	133.28
V	S \$	69.09	68.94	67.47	65.39	64.40
Ε	US\$	122.60	120.20	111.25	105.69	111.05
n	EURO	120.37	129.83	129.19	128.88	137.04
d	S \$	68.98	68.01	64.37	62.91	65.69

# FACT BOOK (unconsolidated)

#### 1. Net sales and Income

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	FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
Net Sales	116,974	246,332	127,733	261,710	140,344
Net Sales	100.0%	100.0%	100.0%	100.0%	100.0%
Operating income	2,886	10,016	6,172	12,988	8,417
Operating income	2.5%	4.1%	4.8%	5.0%	6.0%
Ordinary income	1,652	9,411	6,983	12,131	8,857
Ordinary income	1.4%	3.8%	5.5%	4.6%	6.3%
Extraordinary income (loss)	-	-8,592	-	-	-
Extraordinary income (1055)		-3.5%			
Net income	1,246	323	5,192	8,093	5,521
Net income	1.1%	0.1%	4.1%	3.1%	3.9%

#### 2. Sales by Business Segment

(Millions of yen)

	FY2002,1st half	FY2002, Full year	FY2003,1st half	FY2003, Full year	FY2004,1st half
Bearings	76,218	158,253	81,281	164,610	86,889
Bearings	65.2%	64.2%	63.6%	62.9%	
CVJs	29,739	63,038	32,111	64,876	34,703
CVJS	25.4%	25.6%	25.1%	24.8%	24.7%
Precision Equipment	11,018	25,041	14,341	32,224	18,752
Frecision Equipment	9.4%	10.2%	11.2%	12.3%	13.4%
Total	116,975	246,332	127,733	261,710	140,344
Total	100.0%	100.0%	100.0%	100.0%	100.0%

#### 3. Sales in Japan and export

(Millions of yen)

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	FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
Sales in Japan	79,291	166,663	84,097	173,399	91,912
Sales III Sapaii	67.8%	67.7%	65.8%	66.3%	65.5%
Export sales	37,684	79,669	43,636	88,311	48,432
Export Sales	32.2%	32.3%	34.2%	33.7%	34.5%
(North America)	(13,608)	(28,472)	(14,458)	(30,608)	(18,343)
(North America)	(11.6%)	(11.6%)	(11.3%)	(11.7%)	(13.1%)
(Europe)	(11,571)	(24,978)	(14,052)	(27,729)	(13,723)
	(9.9%)	(10.1%)	(11.0%)	(10.6%)	(9.8%)
(Asia & Other)	(12,505)	(26,219)	(15,126)	(29,974)	(16,366)
	(10.7%)	(10.6%)	(11.8%)	(11.5%)	(11.7%)
Total	116,975	246,332	127,733	261,710	140,344
i Otai	100.0%	100.0%	100.0%	100.0%	100.0%

### 4. Capital expenditures, Depreciation and Cash flows

(Millions of yen)

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	FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
Capital expenditures	4,963	11,808	8,549	15,946	8,322
Depreciation	6,065	12,757	6,001	12,774	6,058
Cash flows	7,311	13,080	11,193	20,867	11,579

[Cash flows] = [Net income] + [Depreciation]

#### 5. R&D expenditures

(Millions of yen)

	FY2002,1st half	FY2002, Full year	FY2003,1st half	FY2003, Full year	FY2004,1st half
R&D expenditures	5,570	11,642	6,173	12,858	6,870
Ratio against sales	4.8%	4.7%	4.8%	4.9%	4.9%

#### 6. Inventories

(Millions of yen)

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	FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
Inventories	43,993	43,633	41,836	38,817	40,367
Inventory turnover ratio	x5.3	x5.6	x6.1	x6.7	x7.0

## 7. Interest Bearing Debt

(Millions of yen)

	FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
Loan	28,900	28,900	18,900	23,300	23,300
Bonds	70,000	70,000	100,000	80,000	80,000
Total	98,900	98,900	118,900	103,300	103,300

## 8. Main Managerial Index

	FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
Ordinary Income/ Total Assets	0.9%	2.6%	3.8%	3.3%	4.7%
ROA	0.7%	0.1%	2.8%	2.2%	3.0%
ROE	1.9%	0.3%	8.0%	6.1%	8.0%
Shareholder's Equity Ratio	36.1%	34.7%	36.1%	37.6%	37.5%
Shareholder's Equity per Share	Yen 281.07	Yen 275.24	Yen 289.40	Yen 296.46	Yen 303.25
Net Income per Share	Yen 2.69	Yen 0.70	Yen 11.23	Yen 17.25	Yen 11.95

# 9. Number of employees

FY2002,1st half	FY2002,Full year	FY2003,1st half	FY2003,Full year	FY2004,1st half
6.539	6.429	5.684	5.576	5,548