

Supplementary material for the Results of the First quarter of Fiscal 2010

August 3, 2010

NTN Corporation

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Agenda



★Highlights of Consolidated Financial Results

- 1. Consolidated Statements of Operations
- 2. Net Sales by Regions and Types of Business
- 3. Analysis of Operating Income
- 4. Quarterly Changes in Performance by the Types of Business
- 5. Net Sales and Operating Income (Margin)
 - (1) Japan, Americas
 - (2) Europe, Asia & Others
- 6. Inventories
- 7. Interest Bearing Debt
- 8. Capital Expenditures and Depreciations
- 9. Cash Flows

Highlights of Consolidated Financial Results



Improving the method of disclosing segmental information

- ◇Profits and losses by the types of business are disclosed in addition to those by locational segments, effective from FY2010.
 - *Types of business: Automotive market, Industrial machinery market, Aftermarket & Distributor market

Results of the First Quarter of FY 2010

- ♦ Net sales was 132.6 billion yen, increased 33% from a year earlier
 - Automotive: increased 43% from a year earlier thanks to customer demand recovery in many countries worldwide.
 - •Industrial machinery: increased 16% from a year earlier thanks to demand recovery in Japan, The Americas and China.
 - Aftermarket & Disributor sales: increased 15% from a year earlier thanks to demand recovery in many countries worldwide.
- Operating income improved to 5.6 billion yen (operating margin: 4.2%) as a result of upgraded productivity and reduced costs in addition to the scale effect of increased sales.(2.5 billion yen loss in a year earlier)

Forecast for the First Quarter and full year forecast of FY2010

- Despite adverse factors of foreign exchange market, our initial outlooks are modified upward thanks to unexpectedly good demand recovery.
 - the first half: Net Sales: 258billion yen (+5.3%), Operating Income: 10 billion yen (+49%)
 - Full year: Net Sales: 523billion yen (+2.5%), Operating Income: 23billion yen (+15%)
- **♦** Exchange rates are now changed: US\$1 = ¥88, €1 = ¥110.

1. Consolidated Statement of operations



(In 100 million yen)

			FY2009			FY2	010	411	Full
	1 Q	2Q	3Q	4Q	Full year	1 Q	Year on	1H	Full year
	Actual	Actual	Actual	Actual	Actual	Actual	Year	Forecast	Forecast
Net Sales	998	1,068	1,173	1,288	4,527	1,326	328	2,580	5,230
Operating Income	-25	-31	14	56	14	56	81	100	230
(Operating margin)	(-2.5%)	(-2.9%)	(1.2%)	(4.4%)	(0.3%)	(4.2%)	(6.7%)	(3.9%)	(4.4%)
Ordinary Income	-34	-42	10	59	-6	49	83	80	185
Extraordinary Income/Loss	0	7	-14	-5	-12	15	15	30	10
Net Income	-18	-33	-8	38	-20	40	57	70	135
Exchange US\$	97.4	93.7	89.7	90.7	92.9	92.0	-5.3	90.0	89.0
rate EURO	132.7	133.7	132.7	125.5	131.2	117.0	-15.6	113.5	111.8

2. Net Sales by Regions and Types of business



<Net Sales by Regions>

(In 100 million yen)

	FY2009						
	1Q Actual	2Q Actual	4Q Actual	Full year Actual			
Japan	313	377	420	453	1,564		
The Americas	188	211	229	272	900		
Europe	309	295	317	349	1,271		
Asia &Others	188	185	207	214	793		
Total	998	1,068	1,173	1,288	4,527		

FY2010							
1Q	Year on Year						
Actual	volume	Exchange					
459	146	0					
291	119	-15					
343	79	-45					
232	50	-6					
1,326	394	-66					

1H Forecast	Full year Forecast
940	1,937
561	1,142
614	1,205
464	945
2,580	5,230

<Net Sales by Types of business>

In 100 million yen

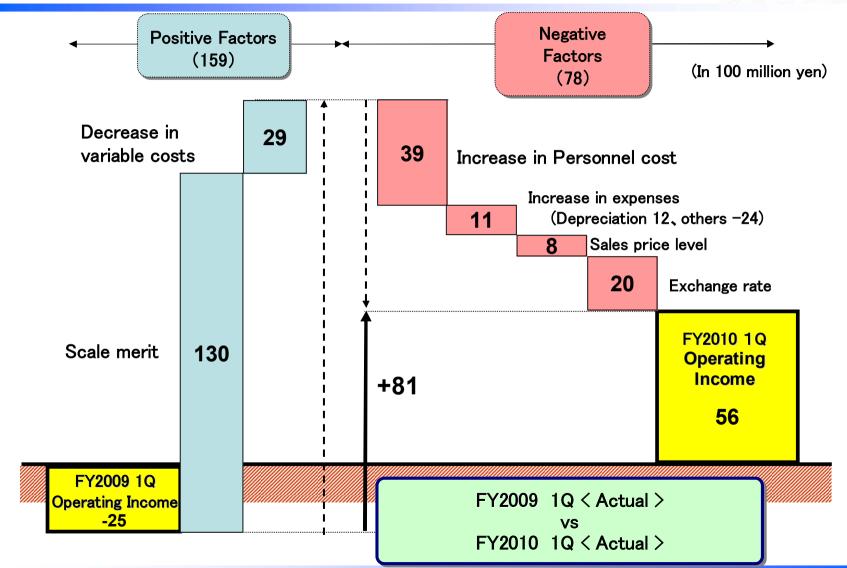
		FY2009						
	1 Q	1Q 2Q 3Q		4Q	Full year			
	Actual	Actual	Actual	Actual	Actual			
Automotive	620	711	813	866	3,009			
Industrial machinery	199	181	191	226	797			
Aftermarket &Distrbutor	180	177	169	196	722			
Total	998	1,068	1,173	1,288	4,527			

FY2010						
1Q	Year on Year					
Actual	volume	Exchange				
887	313	-45				
231	41	-9				
207	40	-12				
1,326	394	-66				

1H Forecast	Full year Forecast
1,709	3,436
460	968
410	826
2,580	5,230

3. Analysis of Operating Income

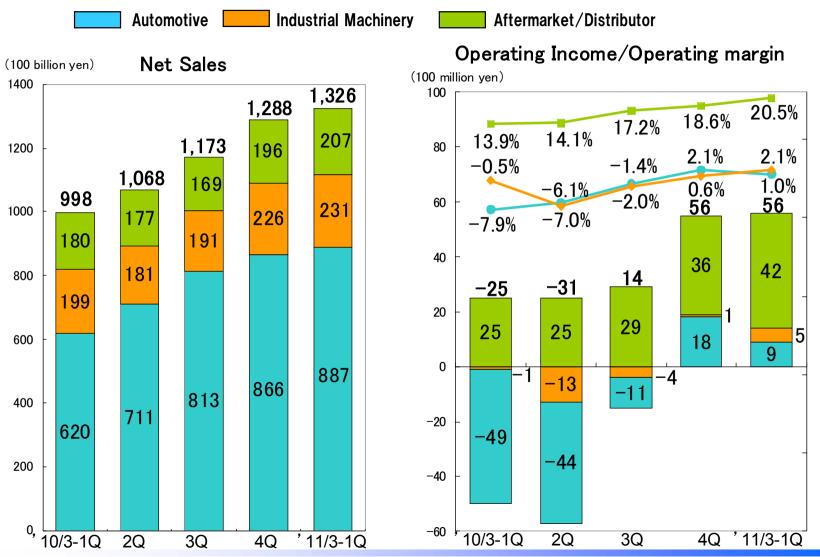




4. Quarterly Changes in Performance by the Types of Business

◆Net sales and Operating income recovering in all Automotive, Industrial Machinery and Aftermarket & Distributor sales





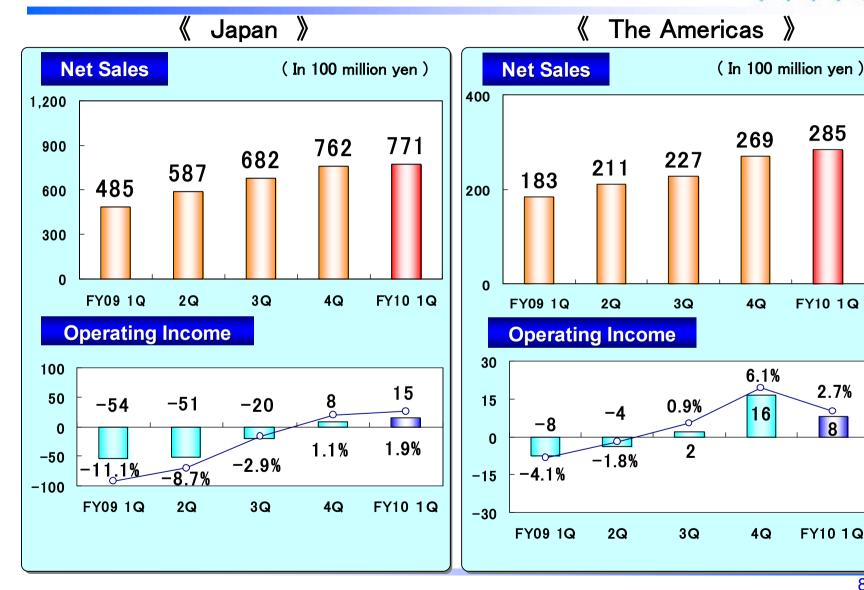
5. Net Sales and Operating Income (Margin) NTN



285

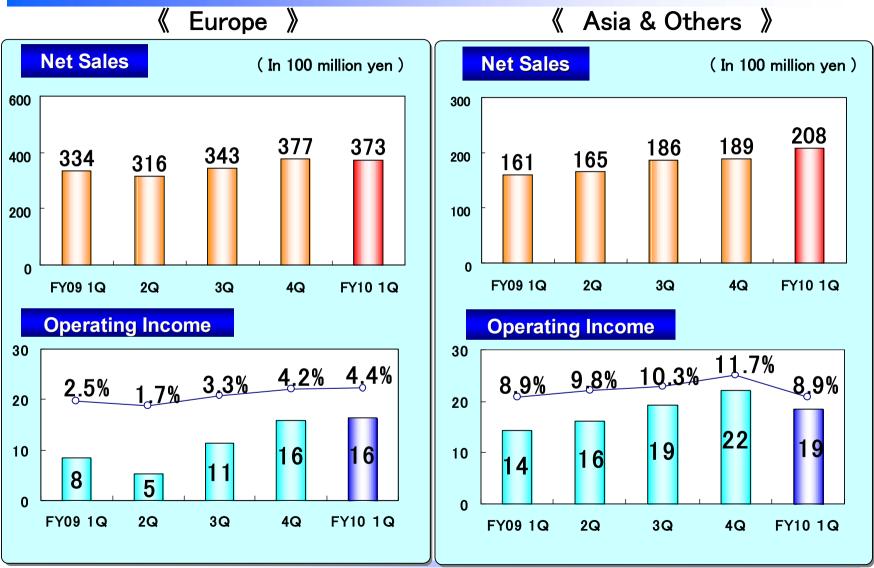
2.7%

8



5. Net Sales and Operating Income (Margin)

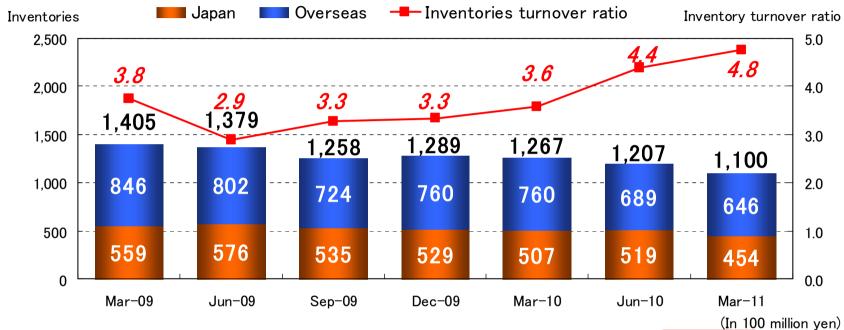




6. Inventories



◆ Inventory turnover ratio has recovered to 4.4 times by 1.5 times from a year earlier.

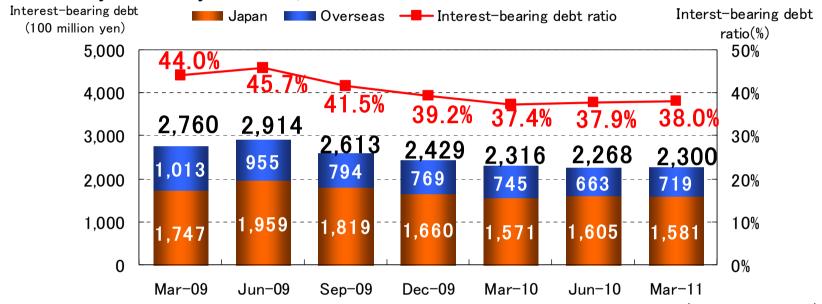


	Mar-09	Jun-09	Sep-09	Dec-09	Mar-10	Jun-10	Mar−11
	Actual	Actual	Actual	Actual	Actual	Actual	Forecast
Inventories	1,405	1,379	1,258	1,289	1,267	1,207	1,100
(Overseas)	(846)	(802)	(724)	(760)	(760)	(689)	(646)
(Japan)	(559)	(576)	(535)	(529)	(507)	(519)	(454)
Inventory turnover ratio	3.8times	2.9times	3.3times	3.3times	3.6times	4.4times	4.8times

7. Interest-Bearing Debt



Interest-bearing debt was 226.8 billion yen as almost expected (down by 64.6 billion yen from a year earlier).



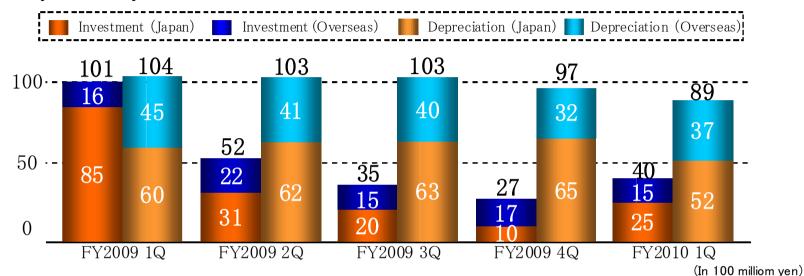
(In 100 million yen)

	Mar-09	Jun-09	Sep-09	Dec-09	Mar-10	Jun-10	Mar-11
	Actual	Actual	Actual	Actual	Actual	Actual	Forecast
Interest-bearing debt	2,760	2,914	2,613	2,429	2,316	2,268	2,300
(Overseas)	(1,013)	(955)	(794)	(769)	(745)	(663)	(719)
(Japan)	(1,747)	(1,959)	(1,819)	(1,660)	(1,571)	(1,605)	(1,581)
Interest-bearing debt ratio	44.0%	45.7%	41.5%	39.2%	37.4%	37.9%	38.0%

8. Capital Expenditures and Depreciations



• Capital expenditures was held down to less than a half from a year earlier, will be approx. 30 billion yen on full year basis.



FY2009 FY2009 FY2010 FY2009 FY2009 ①1Q (2)1Q (2)-(1)2Q 3 Q **4Q** Capital 101 52 35 27 40 -60**Expenditures** (16)(22)(15)(17)(15)(Overseas) (-1)(85)(20)(10)(25)(Japan) (31) (-59)

	FY2009	FY2009	FY2009	FY2009	FY2010	
	①1Q	2 Q	3 Q	4Q	②1Q	2-1
Depreciation	104	103	103	97	89	-15
(Overseas)	(45)	(41)	(40)	(32)	(37)	(-7)
(Japan)	(60)	(62)	(63)	(65)	(52)	(-8)

FY2010 Forecast	
300 (181) (119)	

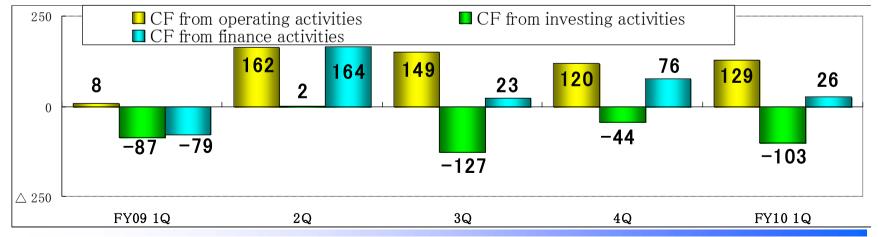
FY2010
Forecast
372
372 (149)
(222)

9. Cash Flow



◆Free cash flow turnaround (a year earlier -7.9 billion yen→FY2010 1Q+2.6 billion yen)

(In 100 million yen)	FY2009 ①1Q	2Q	3Q	4Q	FY2010 ②1Q	2-1	FY2010 Full year
I . Cash Flow from Operating Activity	8	162	149	120	129	121	472
II. Cash Flow from Investing Activity	-87	2	-127	-44	-103	-16	-426
Ⅲ. Cash Flow from Finance Activity	130	8	-220	-104	-15	-145	20
IV. Effect of exchange rate changes on cash and cash equivalents	8	9	-2	4	21	12	-43
V . Increase in cash and cash equivalents	60	181	-199	-24	31	-28	22





For New Technology Network NTN corporation